



Challenges faced by Pump Manufacturers: How can Digital Transformation help?

Some of the typical business challenges faced by Pump manufacturers are:

- Estimating market demand and seasonal variations in demand
- Balancing production and inventories
- Compressed product life cycles
- Increased expectations for support services and after-market demand for spares

[Affordable Business Solutions](#) has enabled Pump manufacturers to address business challenges for over 12 years. Our strong understanding of the Pump manufacturing business has been embedded in ABS Baadal - an Industry Vertical Solutions for Pump manufacturers that includes a suite of pre-configured ERP/ CRM/ Business Analytics solutions offered on the Cloud Computing model. ABS also offers business consulting to enable you to embrace LEAN/ Global Manufacturing Excellence practices.

One of our clients, India's leading OEM supplier of Pumps, Motors and Controls has realized the following business benefits after digitally transforming his business leveraging ABS Baadal:

- Improved Material Planning leading to improved Customer Satisfaction
- Optimization and Reduction of Inventory by 5%
- Shorter Financial Closing time - from 45 days to 10-15 days
- Real time Business data
- Central data repository which helped them during the times when key people change in the organization

Share your thoughts and responses on ABS Linked-In. To inquire about our services, mail us on absbaadal@abs.in. Learn more about our clients and how they've overcome their business challenges [here](#)

