



Challenges faced by Equipment Manufacturers: How can Digital Transformation help?

Some of the typical business challenges faced by equipment manufacturers are:

- Estimating market demand and seasonal variations in demand
- Balancing production and inventories
- Compressed product life cycles
- Increased expectations for support services and after-market demand for spares

[Affordable Business Solutions](#) has enabled equipment manufacturers to address business challenges for over 12 years. Our strong understanding of the equipment manufacturing business has been embedded in ABS Baadal - an Industry Vertical Solutions for equipment manufacturers that includes a suite of pre-configured ERP/ CRM/ Business Analytics solutions offered on the Cloud Computing model. ABS also offers business consulting to enable you to embrace LEAN/ Global Manufacturing Excellence practices.

One of our clients, a reputed manufacturer, and pioneer of modular cold rooms has realized the following business benefits after digitally transforming his business leveraging ABS Baadal :

- A rise of 15 percent in employee productivity
- Lower cost of ownership
- Reduction in the percentage of wastage through material requirement planning system
- Reduced turnaround time for executing the sales orders
- Reduced redundancies across all business functions such as sales, production, and distribution.
- Streamlined resources
- Reduction in payroll
- Automation of their resource production and planning procedure
- Tracking of inquiries with the Bill of Material and the Job Transfer Sheets

Share your thoughts and responses on [ABS Linked-In](#). To inquire about our services, mail us on absbaadal@abs.in. Learn more about our clients and how they've overcome their business challenges [here](#)

